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Projected Bumper Crop in W. Canada Will Require Optimized Grain Storage this Harvest Season

July 2016

With predictions of a bumper crop across most of Western Canada this harvest season, the potential for a larger, later harvest with higher moisture content will demand optimized grain management practices to minimize losses and maximize crop potential.



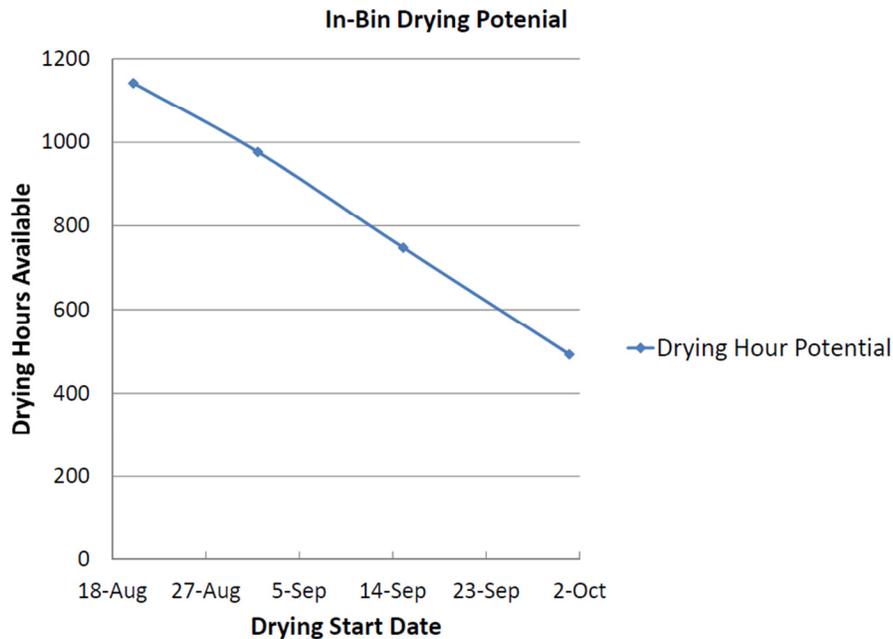
Understanding that weather patterns will continue to vary across Western Canada and into the harvest months ahead, we are encouraging growers to think proactively when it comes to the following:

Potential for a Later Harvest

As the days become shorter and we move into fall weather patterns alongside larger crop volumes, some growers may be pushed into a later harvest. A later harvest can result in less days for drying potential making it extremely important to get the crop in the bin as soon as possible, ideally with aeration, to get moisture levels under control for optimized storage and maximized return potential.



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**Drying hours shown are for air with drying potential. These hours include good quality air and exclude the time when ambient is below freezing and/or humidity is either too high or low.*

The available hours for in-bin drying decrease by nearly 25-35% every two weeks going further into fall months. The potential for in-bin drying becomes more of a challenge the further out harvest occurs and increases the need and benefit of a grain monitoring system to ensure your grain is managed in the bin.

Potential for Longer Time in the Bin

Increased crop volumes will likely result in longer storage times in the bin this season. This will raise the importance of ensuring that you have best practices in place for monitoring your stored grain assets for long-term storage to optimize moisture levels and prevent spoilage risk.

The Law of Supply & Demand

With high supply this season, achieving the best market price for this year's grain crop may be a waiting game. That is why grain optimization technology like OPI moisture cables is so important when it comes to return on your investment. Moisture cable



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technology allows you the flexibility of longer storage time capability. OPI moisture cables optimize and monitor moisture levels for best returns to not only capture markets and sell when *the time is right for you, but avoid losses due to grade or shrink.*



For over 30 years, OPI has provided leading-edge grain management solutions to the worldwide marketplace. At OPI, we are proud and committed to supporting the advancement of grain production in Canada and we are excited about the forecasted bumper crop this harvest season and what it will mean for our farmers. Should you have any further questions regarding OPI moisture cable technology or grain storage management now or in the upcoming harvest season, we would be happy to assist you. Please contact us at 1-800-661-1055.